



MEDLIN Messages

COMMUNICATIONS, INC.

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Featured Client Story: WaterSaver Faucet Company

Medlin's eye-on-quality creates a strong partnership

WaterSaver Faucet Company

WaterSaver's commitment to laboratory owners, designers and equipment suppliers results in innovation, quality improvement and outstanding service to this segment. And, Medlin Communications helps WaterSaver consistently set and achieve higher standards of performance; it's a valuable partnership.



WaterSaver Faucet Co. is the largest worldwide manufacturer of faucets, valves and related products for laboratory use. They are the only American company to focus exclusively on developing products for this market and have pioneered many WaterSaver "firsts" including chemical resistant finishes that prolong the life of the service fixture, fine control needle valves that enable precise metering of the flow of special and rare gases, pressure regulator assemblies that provide bench-top regulation of live pressures and panel-mounted remote control valves for fume hood use. WaterSaver also features a complete line of emergency eye wash and shower

About Medlin Communications

Founded in 1989, Medlin is a leading provider of **Technology Services, Security Services, Low Voltage Services, Retail Store Operations Services and Business Relocation Services**. The company's extensive experience and proven approach to delivering high quality services has enabled Medlin to enjoy consistently strong client satisfaction ratings as they design, install and maintain solutions for their clients.

Specializing in the unique needs of cross-industry mid-market companies and national retailers with company-owned stores, Medlin is known for establishing long-term partnerships with its clients.

Medlin delivers a full range of solutions focused on voice and data integration and technical infrastructure requirements to help clients achieve exceptional business results.

Clients include a wide range of successful enterprises including The Second City, Cingular, Staples, Follet, Advantage Chevrolet and the Painters Union District Council 30.

equipment for laboratory applications.

When they recently moved to a new facility, we provided WaterSaver with essential technical equipment, services and solutions to fulfill their physical and computer network infrastructure requirements. Based on our understanding of their current and projected needs, we:

- Provisioned and installed security and fire alarm systems
- Supplied equipment and services for CCTV and Access Control capabilities
- Provided internal wireless networking, VPN Access and Internet Connectivity
- Delivered a dedicated network site that addressed company-wide needs
- Developed a fail-over solution between two WAN sites that would allow traffic to pass across the Internet in case the primary link ever fails

Medlin Communications is proud to be a “go-to” partner for WaterSaver Faucet Company and other companies like them that are on the move. In addition to cabling and low voltage electrical services, we offer Network Support Services for all communications and security needs, including Desktop Computer and OS Support, Internet Access, VOIP, Network Switching and Routing and Virtual IT.

To learn more about Medlin Communications visit:
www.medlininc.com or call 1-800.4MEDLIN