



## Featured Client Story: Painters Union District Council 30

*Medlin's full solution supports a fast-growing organization*

**Aurora, IL is home to Painters Union District Council 30**, one of the fastest growing councils of the International Union of Painters and Allied Trades. It encompasses eleven (11) local unions, has a geographical jurisdiction that reaches into 34 counties of Illinois and Wisconsin, and it serves 3,600 members.

Founded in 1887, The International Union of Painters and Allied Trades (IUPAT) chartered District Council 30 in 1925. This council has a long, rich history of supporting members who are painters, decorators, drywall finishers and glaziers. These members depend on District Council 30 for a wide variety of support services including health, welfare, pensions and on-going education.

An organization with such weighty responsibilities must have a modern headquarters in order to effectively serve its members. When Painters Union District Council 30 began to plan for a brand new facility, they engaged Medlin Communications to do the design work. Medlin's reputation for delivering an exceptional service experience, coupled with their understanding of Council 30's mission, made them an ideal partner. "Medlin has a solid reputation, they are responsive to our needs, and they helped us to anticipate everything we needed to fully consider for our new building", says Aaron Anderson, who is heading up the project for the council.

After Medlin made sure the council had exactly the right design, the "build phase" of the project was put out for bid. Medlin was one among a very strong

### About Medlin Communications

Founded in 1989, Medlin is a leading provider of Technology Services, Security Services, Low Voltage Services, Retail Store Operations Services and Business Relocation Services. The company's extensive experience and proven approach to delivering high quality services has enabled Medlin to enjoy consistently strong client satisfaction ratings as they design, install and maintain solutions for their clients.

Specializing in the unique needs of cross-industry mid-market companies and national retailers with company-owned stores, Medlin is known for establishing long-term partnerships with its clients.

Medlin delivers a full range of solutions focused on voice and data integration and technical infrastructure requirements to help clients achieve exceptional business results.

Clients include a wide range of successful enterprises including The Second City, Cingular, Staples, Follet, Advantage Chevrolet and the Painters Union District Council 30.

group of competitors who wanted to win the council's business - and they won that competition. Medlin's expertise, service, and their full solution designed specifically for the council were touted as primary reasons for their win.

To ensure that the new facility for Painters Union District Council 30 is an enduring one, as well as both efficient and cost effective, Medlin built out the communications and low voltage electrical systems to include VoIP (and voice/data cabling) for state-of-the-art communications, as well as Security, AV, and CCTV systems in the new building. The solution was crafted based on a thorough understanding of the council's current requirements. The client notes that the solution is especially valued because Medlin's knowledge helped them to anticipate and prepare for future needs, as well.

Medlin's experienced, well trained, and highly service oriented staff helped the council meet aggressive deadlines during the construction phase of this complex project. Medlin provided a wealth of practical experience and substantial technical expertise to ensure that the council's new headquarters meets - and exceeds - expectations. Working together, from design through build, Medlin has helped the council to paint a great picture of today - and tomorrow - in their new headquarters.

**To learn more about Medlin Communications visit:**  
**[www.medlininc.com](http://www.medlininc.com) or call 1-800.4MEDLIN**